

SPORTS AUTHORITY OF INDIA

Bid Reference No. 01-23002(02)/5/2022-HO - Khelo India Division

Dated: 04.07.2022

Sub: Pre Bid Clarifications

The Prebid queries received from various perspective bidders and the reply to the same is attached below for information.

S. No	Bidding Document Reference (Clause Number/Page)	Content of RFP Requiring Clarification	Points of Clarification Required	Clarification
1	Page No-22, Point Number-2	The proposed Project Coordinator and Sports Event Expert must be on the payrolls of the bidder for a minimum of 1 month prior to Proposal Due Date. A certificate from the authorized representative / HR of the bidder must be provided to substantiate the same.	<p>We request you to remove the condition of project coordinator and sports event manager being on the payroll of company prior to proposal due date.</p> <p>Since the project and key personnel being a specialized sector/team, we request to consider the consultants/associates of relevant experience and we ensure that they will be completely associated with us for the assignment and we would also submit a letter of intent in our proposal.</p> <p>Request to consider this clause and allow to include non-pay roll key personnel too.</p>	No change in the RFP.
2.	Page No: 24-25, Clause No-2, Sub Clause - A.1	General Experience: Consulting experience of undertaking consultancy engagements of minimum project value with central/ state government	<p>Request you to please remove the criteria of consultancy_ fee to have more comprehensive and competitive bidding.</p> <p>Consultancy fee might be varied according to the scope of services, even though it meets the criteria of eligible assignments. In light of above, request to</p>	No change in the RFP.

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04/07/22

SPORTS AUTHORITY OF INDIA

		<p>departments /auto nomous bodies/PSU's in last 05 years from the date of the tender:</p> <p>1 Project with consultancy fee equal to or more than INR 3 Crore – 5 Marks</p> <p>Or</p> <p>2 Projects with consultancy fee equal to or more than INR 1 Crore and less than INR 3 Crore – 2.5 Marks each</p> <p>Or</p> <p>5 Projects with consultancy fee equal to or more than INR 50 Lakhs and less than INR 1 Crore – 1 Mark each</p>	<p>remove the condition of consultancy fee.</p> <p>Request you to please change the criteria of consultant experience from last 05 years to 10 years.</p> <p>In view of the last 2 to 3 years being effected with various set of events majorly with pandemic, Infrastructure segment is one of the highly impacted sectors and there has not been a substantial progress in bagging new works and existing works completion. CFL, being a specialized firm offering the services as mentioned has also been impacted and in turn had an effect on revenue.</p> <p>Just to bring to your kind notice that in the month of Jan 2022, there was an Empanelment from Department of Economic Affairs, Ministry of Finance, Govt. of India. After several requests from all of the bidders, they have also modified the clause/condition – eligible assignments in last 10 financial years.</p> <p>In light of above, request you kindly to modify the clause.</p>	
3.	Page No: 25, Sub Clause - A.2	Specific Experience: Consulting experience of undertaking consultancy assignments related to sports events engagements— (Non-event sports	We request you to please consider Non-Event Sports Experience. In order to have supplement better credentials and competitive proposals, we request you to also consider non-sports assignments. Request you to please	No change in the RFP.

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SPORTS AUTHORITY OF INDIA

		<p>experience will not be considered) with reputed organizations such as central/ state government departments /autonomous bodies/ PSU's/ NSFs /State Sports Associations, in last 05 years from Proposal Due Date:</p> <p>Each Project with consultancy fee more than INR 50 Lakhs – 2.5 Marks each</p>	<p>remove the criteria of consultancy fee.</p> <p>Consultancy fee might be varied according to the scope of services, even though it meets the criteria of eligible assignments. In light of above, request to remove the condition of consultancy fee.</p> <p>Request you to change the criteria of consulting experience from last 05 years to last 10 years.</p> <p>In view of the last 2 to 3 years being effected with various set of events majorly with pandemic, Infrastructure segment is one of the highly impacted sectors and there has not been a substantial progress in bagging new works and existing works completion. CFL, being a specialized firm offering the services as mentioned has also been impacted and in turn had an effect on revenue.</p> <p>Just to bring to your kind notice that in the month of Jan 2022, there was a similar Empanelment from Department of Economic Affairs, Ministry of Finance, Govt. of India. After several requests from all of the bidders, they have also modified the clause/condition – eligible assignments – in last 10 financial years.</p>	
4.	Page No 4, Clause 2,	<p>Bid Schedule and Data Sheet</p> <p>JV/Consortium is</p>	<p>Request you to permit Consortia / Joint Venture (JV) for submission of bid.</p> <p>In order to enhance our credentials and further capability/right key</p>	No change in the RFP.

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SPORTS AUTHORITY OF INDIA

		not allowed	personnel, we would like to submit the bid as a consortium	
5.	Page No 4, Clause 2	Bid submission end date and time 05 Jul 2022	Request to extend the due date for 10 working days (till 14 Jul 2022). In order to have an comprehensive proposal and compilation of the final proposal documents, along with identifying relevant key personnel matching the requirements of the bid, we request you kindly to extend the bid due date.	No change in the RFP.
6.	2. BID SCHEDULE & DATA SHEET Page 4	Bid submission end date and time	We request extension by at least 2 weeks from the date of issue of corrigendum.	No change in the RFP.
7.	23. PATENTS, COPYRIGHT & INTELLECTUAL PROPERTY RIGHTS, SOURCE CODES	Addition of Clause 23.5	We request you to kindly consider addition of the below clause at the end of clause 23: For avoidance of doubt, the bidder shall retain all right, title and interest it holds in any pre-existing/background intellectual property that it used while performing the services.	No change in RFP.
8.	ANNEXURE 'I' TERMS OF REFERENCE FOR CONSULTANCY SERVICES (TOR) Page 20 & 21	3. Scope of Services vi. Oversee the function, management, planning, execution, verification & reporting of Operations falling under the scope of the Event Management agency. xxii. Operations falling under the scope of the Event Management	We request you to kindly provide more clarity and details on the scope falling under the event management agency	Please refer to Annexure – I.

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SPORTS AUTHORITY OF INDIA

		agency		
9.	ANNEXURE 'I' TERMS OF REFERENCE FOR CONSULTANCY SERVICES (TOR) Page 21	3. Scope of Services xxvi. Support in drafting and/or review contracts and agreements and monitor legal obligations under agreements to ensure compliance	As per the law of land, only law firms can provide any legal services. We therefore request you to exclude this from the scope of services. If this cannot be excluded, we will request you to modify this to address that SAI does not expect the person to be a lawyer of provide legal advise but should have working knowledge of drafting contracts in his/ her past experience	No change in RFP.
10.	ANNEXURE 'I' TERMS OF REFERENCE FOR CONSULTANCY SERVICES (TOR) Page 21	4. Constitution of the Team/ Minimum Required Manpower Deployment 4.1 The project would essentially require a definitive team consisting of Program Director, Project lead and Consultants	We understand that the Program Director, Program lead will also be required to support and guide the team. We will suggest that the Program Director should be required to have at least 15 years of experience of leading and managing consulting projects. Similarly, Project lead should be a person with at least 12 years of experience. We also assume that such profiles will not be allocated any marks. Please confirm our understanding.	Please refer clause 4.2 of Annexure – I of the RFP.
11.	ANNEXURE 'I' TERMS OF REFERENCE FOR CONSULTANCY SERVICES (TOR) Page 21	4. Constitution of the Team/ Minimum Required Manpower Deployment 4.2 Following Team members will be the part of strategic consultancy and will be deployed for full-time onsite support 5. Consultant	We request you to please provide additional details on the requirement of the Consultant - Technical Conduct.	Technical conduct implies technical conduct of the Khelo India Games which involves work such as handling of nomination portal, nomination, Time Score and Result etc.

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SPORTS AUTHORITY OF INDIA

		Technical Conduct		
12.	ANNEXURE 'I' TERMS OF REFERENCE FOR CONSULTANCY SERVICES (TOR) Page 22	4. Constitution of the Team/ Minimum Required Manpower Deployment The proposed Project Coordinator and Sports Event Expert must be on the payrolls of the bidder for a minimum of 1 month prior to Proposal Due Date. A certificate from the authorized representative / HR of the bidder must be provided to substantiate the same	We understand that the selection of consultancy services is based on the NICSI terms and conditions, and only reputed firms/ organizations will be participating in the bidding process who will propose the experts present on the payrolls of the bidder. We therefore request you to kindly eliminate the condition of proposed experts to be on the payrolls of the bidder for a minimum 1 month prior to the proposal due date. We will like to humbly submit that – (i) if the intent is to ensure only team on payrolls should be proposed a confirmation in this regard should be obtained in the proposal and this should clause should be dropped; and (ii) if the intent is to assess bench strength of team then the period of 1 month be increased to 1 year	No change in the RFP.
13.	ANNEXURE 'III' ELIGIBILITY & EVALUATION CRITERIA Page 25	2. Evaluation Criteria A.2 Consulting experience of undertaking consultancy assignments related to sports events engagements (Non-event sports experience will not be considered) with reputed organizations such as central/ state government	We undertake consultancy assignments related to sports events as part of the larger engagement and hence it will be difficult to provide the value of the consultancy fee specifically for the sports events. We request you to kindly omit the criteria of consultancy fees and amend the criteria as below: Consulting experience of undertaking consultancy assignments related to sports events engagements (Non-event sports experience will not	No change in the RFP.

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SPORTS AUTHORITY OF INDIA

		departments /autonomous bodies/ PSU's/ NSFs /State Sports Associations, in last 05 years from Proposal Due Date: Each Project with consultancy fee more than INR 50 Lakhs – 2.5 Marks each	be considered) with reputed organizations such as central/ state government departments /autonomous bodies/ PSU's/ NSFs /State Sports Associations, in last 05 years from Proposal Due Date: 2.5 Marks for each project (Max 5 marks)	
14.	ANNEXURE 'III' ELIGIBILITY & EVALUATION CRITERIA Page 25	B. Quality of Proposed Team B.1 Project Coordinator B.2 Sports Events Expert	We understand that both the experts have same criteria for scoring based on the professional experience. Please clarify. We request you to please change the requirement of Project Coordinator to Generic Consulting assignments.	No change in RFP.
15.	ANNEXURE 'III' ELIGIBILITY & EVALUATION CRITERIA Page 26	2. Evaluation Criteria C. Approach and Methodology – 20 marks D. Technical Presentation – 20 marks	We request you to kindly reduce the scoring for Approach & Methodology and Technical Presentation to total 20 marks which is a standard procurement norm followed by Govt. agencies	No change in RFP.
16.	Additional query	Limitation of Liability	We request to please add the following clause related to 'Limitation of Liability' in addition to the Conditions mentioned in the RFP. SAI ("Client") agrees that the Bidder/Consultant shall not be liable to the Client for any losses for an aggregate amount in excess of the fees paid by the Client to the Bidder under the contract.	No change in RFP.
17.	Additional query	Indemnity	We request to please add the following clause related to 'Indemnity' in addition	No change in RFP.

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			to the Conditions mentioned in the RFP. SAI ("Client") shall indemnify and hold harmless the Bidder for all losses and claims arising in connection with any third-party claim in relation to or pursuant to the contract or the services.	
18.	Additional query	Confidentiality	We request to please add the following clause related to 'Confidentiality' in addition to Conditions mentioned in the RFP. Client shall not disclose to any third party the advice, opinions, reports or other work product of the Bidder provided hereunder without the prior express written consent of the Bidder	No change in RFP.


Harish Babu 04/07/22
AD (TEAMS)