

RFP FOR HIRING OF PMU FOR FIT INDIA

PRE BID QUERIES RECEIVED ON E-MAIL

Company: Pricewaterhouse Coopers Pvt. Ltd.

S. No.	RFP Reference	RFP Clause	Suggestions by the bidder	Clarification
1	Bid Schedule	We would request extension for final bid response submission date by a period of 21 working days .	Request to extend bid submission by 21 working days	Not accepted
2	NA	Data Sheet- 9. Schedule of bidding process: Last date of Submission of Bid/ Proposal- 10/12/2019 , 05:00 PM	Five days from pre-bid conference is inadequate for preparation of bid that requires internal approvals, concept finalization, proposal formulation and necessary reviews. Request SAI to extend the last date of submission by three (3) weeks.	Not accepted
3	1	Terms of reference	Delivery Milestones and Timelines are not specified . The TOR specifies the key pillars of the project scope, however, the timelines and milestones are missing in the RFP.	Specialised workforce is being hired through this RFP to assist and deliver various tasks as given to them. The monthly payments to corresponding personnel shall be sanctioned based on satisfactory work report submitted by their reporting officer. Delivery milestones and respective timelines shall be as per given assignments.
4	1.1.3	The Consultant shall develop the RFP for selection of an implementation agency, which will develop, implement, host and manage the website and mobile app.	The RFP only mentions the requirement of 1 (one) procurement expert for 12 man-months for selection of Implementing Agency (ref. clause Level 2: Fulltime onsite implementation support on page 10). However, the need for experts required for RFP creation, like, Bid Process Management expert, database specialist, etc. are missing and may be viewed by SAI.	No clarification required

S. No.	RFP Reference	RFP Clause	Suggestions by the bidder	Clarification
5	b. Team	Project Director: At the overall level, the project will be led by a Project Director with minimum fifteen (15) years of work experience, having led large scale government projects with a good understanding of the sports and fitness ecosystem in the country. S/he should have demonstrable experience of being a lead in multisectoral and complex government programs and campaigns for sports development and large scale national and international events. S/he should be well versed with the prevalent global trends adopted by various nations in development of sports, promotion of an active and physically fit lifestyle.	Marks not provided under Technical Evaluation	The Evaluation Criteria is being revised as per the General Clarifications/ Amendments Section below.
6	b. Team	Domain Experts: Each domain expert should have a minimum ten (10) years of work experience in their respective domains and should be a graduate in qualification. S/he should have at least 5 years of experience in the respective domains. Other demonstrable experience and knowledge of the working environment and stakeholders in	Marks not provided under Technical Evaluation	No clarification required

S. No.	RFP Reference	RFP Clause	Suggestions by the bidder	Clarification
		the Central/State Government will be an added advantage.		
7	b. Team	Project Lead (Planning, Strategy and Policy): Experience of working on projects related to sports development, grassroots and community sports, sports policy will be an added advantage	The clause may be revised as: Experience of working on projects related to sports / fitness / health / education development, grassroots and community sports, sports / fitness / health / education policy, National Level campaign/ZA event/ program will be an added advantage	Not accepted
8	b. Team	Project Co-Lead (Events and Operations Expert): Experience in large scale sports events will be an added advantage	The clause may be revised as: Experience in large scale campaign/ event/ program will be an added advantage	Not accepted
9	b. Team	Infrastructure Expert: Experience in sports infrastructure will be an added advantage	The clause may be revised as: Experience in sports / fitness / health / education infrastructure will be an added advantage	Not accepted
10	b. Team	Monitoring and Evaluation consultant: o Should have Experience in education Sector o Experience of working on National Level sports/ fitness/ campaign/ events will be an added advantage	The clause may be revised as: o Should have Experience in sports / fitness / health / education Sector o Experience of working on National Level sports / fitness / health / education / campaign / events will be an added advantage	The requirement of “Experience in Education Sector” stands deleted.
11	b. Team	Strategy and Planning: o Should have Experience in education Sector o Experience of working on National Level campaign will be an added advantage	The clause may be revised as: o Should have Experience in sports / fitness / health / education Sector o Experience of working on National Level sports / fitness / health / education / campaign / events will be an added advantage	Not accepted
12	c	Payment schedule, and timelines: The PMU will be engaged for a period of 12 months. As per the	Payment Schedule is not provided in the RFP which should include the following: (1) Approval Mechanism	Has been elaborated in General Clarifications/Amendments section below.

S. No.	RFP Reference	RFP Clause	Suggestions by the bidder	Clarification
		NICSI model, NICSI rates would be used for the team proposed above and payments will be made as per person month calculations. Out of Pocket Expenses (OPE) will be reimbursed on actuals. The assignment shall be for an initial period of 12 months, which may be extended by another 12 months provided the performance meets the expectations of SAI.	(2) Payment Timelines - Monthly / Quarterly / etc. (3) Performance Report sign-offs (4) Milestone v/s achievements (5) Etc.	
13	d	Review and monitoring of the PMU's work: The PMU's work will be monitored by a Steering Committee constituted by the Sports Authority of India. The Committee shall constitute of key officials from the Authority working on the areas specified for Consultant's support. The team will work in close coordination with the Steering Committee.		
14	4; 1.1 A.2	Experience of executing sports consulting assignment (excluding events) with central government, state government Two (2) experiences with a minimum consulting fee of INR 2 crore each during last ten (10) years – Four (4) marks per experience	This clause is highly restrictive and may be modified as: Experience of executing <i>national/ international</i> sports consulting assignment (excluding events) with central government, state government, <i>international bodies</i> Two (2) experiences with a minimum consulting fee of <i>INR 1 crore</i> each during last ten (10) years – Four (4) marks per experience	Not accepted.

S. No.	RFP Reference	RFP Clause	Suggestions by the bidder	Clarification
15	b. Team	Fulltime onsite team Project Lead – 20 marks 10 to 12 Years experience – 10 Marks 12 to 15 Years experience – 20 Marks Project Co-Lead – 10 marks 10 to 12 Years experience – 5 Marks 12 to 15 Years experience – 10 Marks [Detailed qualification and experience as per Section 1.2]	Evaluation is only for the 2 profiles out of the 22 profiles mentioned in the RFP. Evaluation of the remaining 20 profiles may also be conducted to get quality resources.	The technical Evaluation Criteria is being revised as per the General Clarifications/Amendments Section below.
16	B	Preparation and submission of Proposals	Process for submission of proposal may be clearly defined to avoid any ambiguity. (Hard-copy submission, Online Submission, etc.)	Sealed envelope containing Hard Copy of the proposal as well pdf copies in a USB Pen drive needs to be submitted in Khelo India Division, SAI HO before Bid Submission End Date as prescribed in the RFP.
17	5.2	Terms and Conditions of Payment: Payments will be made to the account of the PMU and according to the payment schedule stated in Section 3.4. <i>The Professional Fee shall be exclusive of taxes or similar charges, as well as customs, duties or tariffs imposed in respect of the Services, all of which the Client shall pay (other than taxes imposed on PMU's income generally).</i> Unless otherwise set forth in the Contract,	As per NICSi SoP, payments are made to the consultant inclusive of Taxes, which are further paid out as GST by the Consultant Firm. May please revise the clause	Payments shall be made according to the terms and conditions stated in NICSi Empanelment.

S. No.	RFP Reference	RFP Clause	Suggestions by the bidder	Clarification
		payment is due within thirty days following receipt of each invoice.		
18	TECH-6	Technical Proposal - Standard Forms Tech-6: Format for Presentation	The form Tech-6 is missing in the RFP	The presentation needs to be prepared for the Technical Proposal as a whole. There is no need for a format of presentation, hence the reference clause may be considered as deleted.
19	b. Team	Level 2: Fulltime onsite implementation support	In every profile, "experience in Will be advantage" is mentioned. This is non-quantifiable and hence, makes the clause conditional and open to interpretations. This sub-qualification may thus be removed from all profile.	May be read as following: <i>"experience and knowledge is desirable."</i>
20	Section 4 (pg 14 of RFP)- Technical Evaluation Criteria- A1	Experience of end-to-end planning and managing large scale government programs and campaigns/movements during past ten (10) years. One (1) experience for programs and one (1) experience for campaigns/ movements with a minimum consulting fee of INR 1 crore each during last ten (10) years – Five (5) marks per set of experience.	Remove minimum fees criteria, since sports consulting is an emerging sector	Not accepted.
21	Section 4 (pg 14 of RFP)- Technical Evaluation Criteria- A2	Experience of executing sports consulting assignment (excluding events) with central government, state government Two (2) experiences with a minimum consulting fee of INR 2 crore each during last ten	We request the authority to modify the clause by removing the turnover restrictions and giving weightage to the experience of work by the network firm and/or the firm in the required field.	Not accepted.

S. No.	RFP Reference	RFP Clause	Suggestions by the bidder	Clarification
		(10) year s – Four (4) marks per experience		
22	Section 5 A 1.3 (pg 15 of RFP) General Instructions	Consortium is not allowed under this RFP.	We request the authority to relax the condition and allow consortiums.	Not accepted.
23	Team- Project Director (pg 9 of RFP) & Technical evaluation criteria (Pg 15 of RFP)	At the overall level, the project will be led by a Project Director with minimum fifteen (15) years of work experience.	We request the authority to revise the marking under technical evaluation as the minimum criteria is 15 years. The proposed marking is as follows- 15 years -10 marks Over 15 years-20marks	The Technical Evaluation Criteria is being revised as per the General Clarification/ Amendments section below.
24	Team- Domain experts (Pg 9 of RFP)	Each domain expert should have a minimum ten (10) years of work experience in their respective domains and should be a graduate in qualification. S/he should have at least 5 years of experience in the respective domains.	As per our understanding the total work experience required is 10 years and domain specific requirement is 5 years. Please confirm. We request the authority to reduce the overall experience to 7 years.	Not accepted.
25	Team-(Pg 9 of RFP) & Technical evaluation criteria (Pg 15 of RFP)	Project Director: At the overall level, the project will be led by a Project Director with minimum fifteen (15) years of work experience, having led large scale government projects with a good understanding of the sports and fitness ecosystem in the country. S/he should have demonstrable experience of being a lead in multisectoral and complex government programs and campaigns for sports	Does project co-lead require requisites that of a program director. Please confirm. If yes, the marking scheme should reflect.	No clarification required

S. No.	RFP Reference	RFP Clause	Suggestions by the bidder	Clarification
		development and large scale national and international events. S/he should be well versed with the prevalent global trends adopted by various nations in development of sports, promotion of an active and physically fit lifestyle.		
26	Team (Pg 11 of RFP), Social Media Consultant	BE / BTech / MCA o Experience in social media management projects in the government sector	We request the authority to include more educational education qualifications like media management, journalism and marketing. The current criteria make the bid restrictive.	Accepted. May be read as: BE / BTech / MCA/ Relevant degree/diploma in either Media Management, Journalism, Marketing, Mass Communications etc. or equivalent o Experience in social media management projects in the government sector
27	Team CV submission	Submission can be done till the Proposal Due Date specified in the RFP. 10/12/2019	CVs of Project Director, Project Lead and co-lead only to be provided in the proposal. CVs of additional resources to be shared during award of contract. Given the short deadline, it will be difficult to furnish rest of the CVs.	CVs of Project Director, Project Lead and Project co-lead are to be mandatorily be submitted.
28	Request for extension of bid submission timeline	Submission can be done till the Proposal Due Date specified in the RFP. 10/12/2019.	In view of the above points, we request the authority to extend the bid submission timeline to December 24, 2019 for the bidder to respond to the clarifications issued	Not accepted.
29	Page 22, 1.8 Limitation of Liability	The Contract will require that the aggregate liability of the PMU under this Contract, or otherwise in connection with the services to be performed hereunder, shall in	Client is requested to limit consultant's liability to 1X of the total contract value. This is as per GFR and the guidelines issued by Meity. It is also the normal industry practice.	Accepted. May be read as following: The Contract will require that the aggregate liability of the PMU under this Contract, or otherwise in

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		no event exceed the total fees payable to the PMU hereunder. The preceding limitation shall not apply to liability arising as a result of the PMU's fraud in performance of the services hereunder.	Client is requested to delete exceptions to the limitation of liability. The exceptions render the limitation of liability ineffective and make the liability unlimited.	connection with the services to be performed hereunder, shall in no event exceed the total fees payable to the PMU hereunder. (The preceding limitation shall not apply to liability arising as a result of the PMU's fraud in performance of the services hereunder stands deleted)
30	Page 26, 3.2 Confidentiality	These obligations shall be valid for a period of 3 years from the date of termination of this Agreement.	We request client to reduce the survival period of confidentiality obligations to one year post expiry or termination.	No clarification required.
31	Page 26, 3.2 Confidentiality	Parties may, however, disclose such confidential information to the extent that it is disclosed as necessary to enforce the receiving party's rights under this Agreement	We request the Client to allow the following: Consultant may disclose confidential information: (a) to its employees, directors, officers and subcontractors, on a need to know basis, as required for performance of services, provided such employees, directors, officers and subcontractors are bound by confidentiality obligations; (b) where required by applicable law or regulation or for regulatory and compliance (both internal and external) purposes.	No clarification required.
32	Section 1.1.3, - Website, Mobile App and Social Media (Pg No. 7 of RfP)	Design Key Performance Indicators (KPIs) for social media analytics, trends monitoring, sentiment monitoring, media campaigns/ events monitoring	We propose specialized skillset for Social Media Data Analytics as the present M&E position will have limited capability to handle such aspects under the project. Further, considering Social Media being highly sensitive issue, We propose that the team engaged be limited to provide consulting support and not directly manage respective media handle. We suggest that the team will be providing inputs to identified node from the	It is clarified that only consulting, designing, road map, strategic consultation etc. and similar services will be taken from PMU. Actual execution shall be done by SAI.

S. No.	RFP Reference	RFP Clause	Suggestions by the bidder	Clarification
			client side who will further handle the social media handle on her/his side.	
33	Section 1.1.3, Social Media Strategy, x), (Page No. 8 of RFP)	To create a MIS for monitoring of different activities	Is the consultant expected to provide a separate tool to run the MIS reports on top of the social media tools provided by the implementing agency- Please clarify	Only if needed.
34	Section 1.1.3, Social Media Strategy, xi), Page No. 8	Create customized APP and Social media assets including website	We understand that the consultant has to update the existing website and app, Is our understanding correct? Or is it that the consultant has to develop a new website and an App. Will the cost of buying rights for website and app development included in the price bid?	It is clarified that only consulting, designing, road map, strategic consultation etc. and similar services will be taken from PMU. Actual execution shall be done by SAI.
35	Section 1.1.4, Monitoring and Reporting, last para, page No. 8	“Further, the Consultant shall coordinate with various stakeholders for active adoption of this system and may be required to provide trainings to various stakeholders on the use of this system.”	Please clarify what training support is expected from the consultant. It is presumed that all infrastructure and other requirements for training shall be facilitated by the client. Also, please clarify on how consultant shall be responsible for adoption of the monitoring tool developed by the implementing agency	PMUs expertise is solicited to assist SAI in implementation of monitoring tools. Services of the PMU may be utilised to train the various stakeholders for new system.
36	Team- Domain experts (Page 9 of RFP)	Each domain expert should have a minimum ten (10) years of work experience in their respective domains and should be a graduate in qualification. S/he should have at least 5 years of experience in the respective domains.	As per our understanding the total work experience required is 10 years and domain specific requirement is 5 years. Please confirm if our understanding is correct. We request the authority to reduce the overall experience to 7 years.	Not accepted.
37	Team- Project Director (Page 9 of RFP) & Technical evaluation criteria (Page 15 of RFP)	At the overall level, the project will be led by a Project Director with minimum fifteen (15) years of work experience.	We request the authority to revise the marking under technical evaluation as the minimum criteria is 15 years. We propose the following marking for evaluation-	Technical Evaluation Criteria is being revised as per the General Clarifications/ Amendments section below.

S. No.	RFP Reference	RFP Clause	Suggestions by the bidder	Clarification
			15 years with experience of large government projects-10 marks Over 15 years with experience of large government projects -20marks	
38	General Query- Level 2 Fulltime Onsite implementation support (page 10 of RFP)	To carry out the above scope of work, the consultants will put together a team meeting the following requirements:	To accommodate the 22 full time level 2 staff, will SAI be providing work space in the SAI office premise?. We request the authority to kindly confirm and provide details.	Basic shell space and workstations shall be provided by SAI. Other necessary office equipment such as laptop/desktop/printer etc. for their staff shall be arranged by PMU.
39	Section 4 (Page 14 of RFP)- Technical Evaluation Criteria- A2	Experience of executing sports consulting assignment (excluding events) with central government, state government Two (2) experiences with a minimum consulting fee of INR 2 crore each during last ten (10) year s – Four (4) marks per experience	We request the authority to kindly change this criteria to- Experience of executing sports consulting assignment (excluding events) with central government, state government Two (2) experiences with a minimum consulting fee of INR 75 Lakhs each during last ten (10) year s – Four (4) marks per experience Please clarify if large Indian sporting events like National Games can be considered as the sports consulting assignment	Not accepted. End-to-end management of large Indian sporting events will also be considered as sports consulting assignment.
40	Section 1.1 Technical Evaluation Criteria- (Page 15 of RFP)-	The (project) experiences that would be claimed by the Applicant against any criteria both for eligibility as well as for technical evaluation must have been executed as the primary/ lead consultant by the Applicant's legal entity submitting the bid for this RFP. All experiences should be from India.	We request the authority to kindly consider the following clause for evaluating eligible projects: The (project) experiences that would be claimed by the Applicant against any criteria both for eligibility as well as for technical evaluation must have been executed as the primary/ lead consultant by the Applicant's legal entity / Network Firm / As consortium, submitting the bid for this RFP. Experiences from India / Global is acceptable.	Not accepted.

S. No.	RFP Reference	RFP Clause	Suggestions by the bidder	Clarification
41	Section 1.1 Technical Evaluation Criteria, A4, Page No. 14	Experience of projects involving designing of both web portal and mobile app (in the same project) for government agencies in India	Please clarify if the experience is required for development of web portal and mobile app or for consulting for the same	Both are acceptable.
42	Section 5 A 1.3(Page 15 of RFP) General Instructions	Consortium is not allowed under this RFP.	We request the authority to to allow consortiums / sub-contractors.	Not accepted.
43	Technical evaluation criteria B (Page 15 of RFP)	Project Co-Lead – 10 marks 10 to 12 Years experience – 5 Marks 12 to 15 Years experience – 10 Marks	As per proposal suggested above, we request the project co-lead to have a total experience requirement of 7 years with the suggested marking – 7 years-10 marks Over 7 years-20 marks	The Technical Evaluation Criteria is being revised as per the General Clarifications/ Amendments section below.
44	General Query	Submission can be done till the Proposal Due Date specified in the RFP. 10/12/2019 Total full resource requirement is of 22 persons and CVs of all of them are to be submitted with the proposal on the 10/12/2019	We suggest that the CVs of Project Director, Project Lead and co-lead only to be provided in the proposal. CVs of additional resources to be shared during award of contract. Given the short deadline, it will be difficult to furnish rest of the CVs.	CVs of Project Director, Project Lead and Project co-lead are to be mandatorily be submitted.
45	General query	Submission can be done till the Proposal Due Date specified in the RFP. 10/12/2019.	In view of the above points, we request the authority to kindly provide 10 days for the bidders to respond, post publish of pre-bid query response. We suggest to kindly extend the bid submission timeline to December 24, 2019 for the bidder to respond to the pre-bid clarifications issued.	Not accepted.
46	Page 27, 3.3 Intellectual Property Rights	These obligations shall be valid for a period of 2 years from the date of termination of this Agreement.	We request client to reduce the validity of obligations under IPR to 6 months post expiry or termination	Not accepted.

S. No.	RFP Reference	RFP Clause	Suggestions by the bidder	Clarification
47	Page 24, 2.6.1 Termination by the Client	The Client shall give a thirty (30) days' written notice of termination to the Consultant	We request client to notify us and give us a rectification period of at least 30 days, prior to invoking this clause.	Not accepted.

Company: Ernst & Young LLP

S. No.	Reference	RFP Clause	Query	Clarifications
1	Datasheet Page 4	Refundable amount of Rs 15,00,000/- in favour of SECRETARY SAI	<p>1. Please confirm if the DD is payable at Delhi</p> <p>2. In case of BG, request you to please provide the following details:</p> <p>Beneficiary Account Name: Name Of Bank: Branch: Branch Code: Address: Bank A/C. No.: IFSC Code: Swift code:</p>	<p>1. DD in favour of "Secretary (SAI), Khelo India" payable at Delhi is accepted.</p> <p>2. In case of BG, request you to please provide the following details:</p> <p>Beneficiary Account Name: SECRETARY (SAI), KHELO INDIA Name Of Bank: ANDHRA BANK Branch: J L N STADIUM, SPORTS AUTHORITY OF INDIA BUILDING CGO COMPLEX, NEW DELHI Branch Code: 1085 Address: Same as above Bank A/C. No.: 108510100037232 IFSC Code: ANDB0001085 Swift code: -</p>
2	Level 2: Full time onsite implementation support Page 11	Under the minimum education and experience requirement the Monitoring and Evaluation Consultant Is expected to have experience in education sector	It is requested that experience in education sector be excluded from minimum criteria since it is not relevant to the assignment	Accepted. The minimum criteria of having experience in Education Sector stands deleted for Monitoring and Evaluation Consultant.

S. No.	Reference	RFP Clause	Query	Clarifications
3	Level 2: Full time onsite implementation support Page 12	Under the minimum education and experience requirement the Strategy and Planning Consultant (3 years and < 6 years of experience) is expected to have experience in education sector	It is requested that experience in education sector be excluded from minimum criteria since it is not relevant to the assignment	Not accepted.
4	1c Page 12	The assignment shall be for an initial period of 12 months, which may be extended by another 12 months provided the performance meets the expectations of SAI	The clause does not specify applicable rates at the time of extension. It is requested that at the time of extension, an increase of 10% y-o-y on NICS rates be applicable	Rates are fixed as per NICS Empanelment. The same shall be governed by terms and conditions stated in NICS empanelment.
5	A5 – Experience of raising CSR funds Page 15	Experience of raising CSR funds in the past five (5) years Up to INR 50 lakh – three (3) marks More than INR 50 lakh – six (5) marks	Need clarity on the marking scheme since there is a disparity in the maximum marks and total marks under criterion A5	The Technical Evaluation Criteria is being revised as per the General Clarifications/ Amendments section below.
6	1b Level 1: Program management and domain expertise Page 12	The Level 1 team responsible for providing strategic guidance and supervision to the Level 2 team. Each team member proposed by the Applicant should be a full-time staff of the Applicant	Though the RFP outlines in detail the years and nature of experience required for Project Director and Domain expert and expects these team members to be full-time employees of the firm however, the evaluation criteria have not provisioned for any marks for these profiles. In the absence of any marks being allotted to these profiles there is no advantage / incentive for the bidder who positions their full-time employees as domain experts. We would suggest that at least 1 mark each should be allotted against Project Director and Domain experts and the overall marks for Approach and methodology section can be reduced accordingly.	Not accepted.

S. No.	Reference	RFP Clause	Query	Clarifications
7	B. Team Fulltime onsite team Page 15	Project Lead – 20 marks 10 to 12 years exp – 10 Marks 12 to 15 years exp – 20 Marks Project Co-Lead – 10 marks 10 to 12 years exp – 5 Marks 12 to 15 years exp – 10 Marks	To bring objectivity to the evaluation it is advisable to evaluate the relevancy of experience. In public procurement it is a standard practice to evaluate CV profiles on following parameters: 1) General qualifications (general education, training, and experience): 20% 2) Adequacy for the Assignment (relevant education, training, experience in the sector/similar assignments) :80% Therefore, we would suggest revising the marking schema as follows: Project Lead – 20 marks 1. Years of Experience – 4 marks 10 to 12 years exp – 3 marks 12 to 15 years exp – 4 marks 2. Relevant Experience – 16 marks 4 marks for each relevant project with maximum marks capped to 16 marks Project co-lead – 10 marks 1. Years of Experience – 2 marks 10 to 12 years exp – 1 mark 12 to 15 years exp – 2 marks 2. Relevant Experience – 8 marks 2 marks for each relevant project with maximum marks capped to 8 marks	The Technical Evaluation Criteria is being revised as per the General Clarifications/ Amendments section below.
8	Scope of Services Page 5-8	Scope of Services	The scope of services outlines the requirement of engaging consultant to devise strategy and action	The services of the PMU shall largely be used for Fit India Mission, however

S. No.	Reference	RFP Clause	Query	Clarifications
			plan for Fit India Initiative. At present, the scope of service does not clearly indicate if any other initiative/ scheme/ function of SAI will come under the purview of envisaged PMU. Requesting clarity on the scope of work.	the services of PMU shall also be utilised in performing other tasks pertaining to Sports Authority of India.

Company: Wipro Limited

S. No.	RFP Clause	Queries	Suggestions by the bidder	
1		We are keen to participate in this project but the bid timelines are quite stringent and we just get 5 working days to act upon.	We request you to kindly extend the bid submission by 15 working days.	Not accepted.

General Clarifications/Amendments

S. No.	RFP reference	Existing Clause	Clarifications/Amendments
1	c. Payment Schedule and Timelines	The PMU will be engaged for a period of 12 months. As per the NICS model, NICS rates would be used for the team proposed above and payments will be made as per person month calculations. Out of Pocket Expenses (OPE) will be reimbursed on actuals. The assignment shall be for an initial period of 12 months, which may be extended by another 12 months provided the performance meets the expectations of SAI.	The PMU will be engaged for a period of 12 months. As per the NICS model, NICS rates would be used for the team proposed above and payments will be made as per person per month calculations. The payments shall be released subject to the certification of the reporting officer(s) designated by SAI regarding the satisfactory performance of the individual resource. Out of Pocket Expenses (OPE) will be reimbursed on actuals subject to the norms stated in 7th CPC issued by Ministry of Finance, GOI as per the following: <ol style="list-style-type: none"> 1. Project Lead and Project co-lead - pay level 11 2. Rest all - pay level 10 The assignment shall be for an initial period of 12 months, which may be extended by another 12 months, provided the performance meets the expectations of SAI.
2	2.4 Modifications or Variations	Any modification or variation of the terms and conditions of this Contract, including any modification or variation of the scope of the Services, may only be made by written agreement between the Parties.	Any modification or variation of the terms and conditions of this Contract may only be made by written agreement between the Parties. It is to be noted that the number given in the Scope of Services is indicative in nature and the no. of persons required as well the period of engagement may be increased or decreased as per the actual requirements. SAI reserves the right to increase or decrease the scope of services or requirements with respect to workforce as per actual requirements without any change in the unit price (NICS rates) and other terms and conditions quoted in the bid by the agency.
3	5.1 Professional fee and payments	The total payment due to the PMU shall be governed by the Contract Price (as determined by the rates suggested under NICS empanelment). In addition to the consultancy fee, reimbursable expenses shall be paid for expenses incurred to travel outside of Delhi (domestic or international) on actual basis. Any such	The total payment due to the PMU shall be governed by the Contract Price (as determined by the rates suggested under NICS empanelment). In addition to the consultancy fee, reimbursable expenses shall be paid for expenses incurred to travel outside of Delhi (domestic or international) on actual basis and will be reimbursed on actuals subject to the norms stated in 7th CPC issued by Ministry of Finance, GOI as per the following:

S. No.	RFP reference	Existing Clause	Clarifications/Amendments
		travel and expenses shall be incurred with prior approval of the Authority / Client.	<p>1. Project Lead and Project co-lead - pay level 11</p> <p>2. Rest all - pay level 10</p>
4	5.2 Terms and Conditions of Payment	Payments will be made to the account of the PMU and according to the payments schedule stated in section 3.4, The Professional Fee shall be exclusive of taxes or similar charges, as well as customs, duties or tariffs imposed in respect of the Services, all of which the Client shall pay (other than taxes imposed on PMU's income generally). Unless otherwise set forth in the Contract, payment is due within thirty days following receipt of each invoice.	<p>Payments will be made to the account of the PMU and according to the payments schedule stated in section 3.4, The Professional Fee shall be exclusive of taxes or similar charges, as well as customs, duties or tariffs imposed in respect of the Services, all of which the Client shall pay (other than taxes imposed on PMU's income generally).</p> <p><i>The Agency will raise monthly invoices against the Services provided to the Client, and the payment will be due within 30 (thirty) days following receipt of each invoice.</i></p>
5	Team	Domain Experts: Each domain expert should have a minimum ten (10) years of work experience in their respective domains and should be a graduate in qualification. S/he should have at least 5 years of experience in the respective domains. Other demonstrable experience and knowledge of the working environment and stakeholders in the Central/State Government will be an added advantage.	Domain Experts: Each domain expert should have a minimum ten (10) years of work experience in their respective domains and should be a graduate in qualification. S/he should have at least 5 years of experience in the respective domains. Other demonstrable experience and knowledge of the working environment and stakeholders in the Central/State Government is desirable.
6	General	Full time employees of the Bidder	It is clarified that the Project Director, Project Lead and Project Co-lead shall have to be full time employees of the Bidder.
7	Evaluation Criteria	Technical Evaluation Criteria	The evaluation criteria is redefined as per the table 'A' which follows.

TABLE – ‘A’

#	Criteria	Marks
A	Experience in similar projects	30
A.1	<p>Experience of end-to-end planning and managing large scale government programs and campaigns/movements during past ten (10) years.</p> <p>One (1) experience for programs and one (1) experience for campaigns/ movements with a minimum consulting fee of INR 1 crore each during last ten (10) years –</p> <p><i>Five (5) marks per set of experience</i></p>	10
A.2	<p>Experience of executing sports consulting assignment (excluding events) with central government, state government</p> <p>Two (2) experiences with a minimum consulting fee of INR 2 crore each during last ten (10) year</p> <p><i>s – Four (4) marks per experience</i></p>	8
A.3	<p>Experience of projects involving designing of strategy, social media management and analytics and user generated content management for government agencies in India</p> <p>Two (2) experiences with a minimum consulting fee of INR 1 crore each during last ten (10) years – Two (2) marks per experience</p>	4
A.4	<p>Experience of projects involving designing of both web portal and mobile app (in the same project) for government agencies in India</p>	4

#	Criteria	Marks
	<i>Two (2) experiences with a minimum consulting fee of INR 1 crore each during last ten (10) years – Two (2) marks per experience</i>	
A.5	<p>Experience of raising CSR funds in the past five (5) years</p> <p><i>Up to INR 50 lakh – three (2) marks</i></p> <p><i>More than INR 50 lakh – six (4) marks</i></p>	4
B	<p><u>Evaluation of Team</u></p> <p>Project Director – 5 Marks</p> <p>1. Overall Years of Experience – 3 marks 15 to 20 years exp – 2 marks More than 20 years exp – 3 marks</p> <p>2. Relevant Experience – 2 marks 1 marks for each Sports projects with maximum marks capped to 2 marks</p> <p>Project Lead – 20 marks</p> <p>1. Overall Years of Experience – 10 marks 10 to 12 years exp – 5 marks 12 to 15 years exp – 10 marks</p> <p>2. Relevant Experience – 10 marks 2.5 marks for each Sports project with maximum marks capped to 10 marks</p>	35

#	Criteria	Marks
	<p>Project co-lead – 10 marks</p> <p>1. Overall Years of Experience – 5 marks 10 to 12 years exp – 3 marks 12 to 15 years exp – 5 marks</p> <p>2. Relevant Experience – 5 marks 2.5 marks for each Sports project with maximum marks capped to 5 marks</p> <p>Notes:</p> <ul style="list-style-type: none"> • Detailed qualification and experience as per Section 1 (TORs) • The CVs of concerned partner/director who will head the project as Project Director, and CVs of Project Lead and Co-lead are to be provided in desired format along with other technical documents 	
C	<p>Approach & Methodology</p> <p>Applicant’s capability, understanding, approach, proposed solutions, appreciation of requirements, and suggestions</p>	35
	Total	100